



# Jolera Drives Business Growth Delivering Enterprise-class Cloud Services

Jolera is a multinational technology hybrid aggregate service provider (HASP) focused on delivering end-to-end IT solutions. Because there are so many variables, monthly costs can be difficult for businesses to predict. Jolera saw a major opportunity to grow our client footprint in Europe by offering enterprise-class services with truly predictable pricing. To lay the foundation for its new offering, Jolera chose Lenovo ThinkSystem SR630 servers equipped with 2nd Gen Intel® Xeon® Scalable processors, connected to Lenovo ThinkSystem DM5000H and DE4000H storage arrays. Virtualized with VMware vSphere, the new platform comprises virtual environments running the Microsoft Windows Server and Red Hat Enterprise Linux operating systems.

“One of our first achievements was boosting the deduplication ratio of our storage solution from 3:1 to 4:1, simply by using the built-in tools in ThinkSystem. Without question, this improvement will help us to contain our storage spend. What’s more, the 2nd Gen Intel Xeon Scalable processors help ensure the very highest levels of performance for client workloads.”

**José Martins, Vice President, European Sales and Operations, Jolera**

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